





Structure – Three brands and five divisions

Deutsche Post World Net				
Division				
MAIL	EXPRESS	LOGISTICS	FINANCIAL SERVICES	SERVICES
<ul style="list-style-type: none"> • Largest postal operator in Europe • Leading in terms of quality and automation 	<ul style="list-style-type: none"> • Largest express provider in Europe, Asia Pacific, and EEMEA⁴⁾ • TOP 3 provider worldwide 	<ul style="list-style-type: none"> • Global no. 1 in air freight, ocean freight and contract logistics 	<ul style="list-style-type: none"> • Largest German retail bank • Leading German online bank • Technology leader in payment processing 	<ul style="list-style-type: none"> • Supply of world class services on a global level for all business units • Responsibility for cross-functional services
2006	2006	2006	2006	2006
<ul style="list-style-type: none"> • Revenue: €13,286m • EBIT: €2,054m • Workforce¹⁾: 129,922 	<ul style="list-style-type: none"> • Revenue: €17,195m • EBIT: €325m • Workforce¹⁾: 124,280 	<ul style="list-style-type: none"> • Revenue: €22,739m • EBIT: €762m • Workforce¹⁾: 162,706 	<ul style="list-style-type: none"> • Revenue: €9,593m • EBIT: €1,004m • Workforce¹⁾: 22,570 	<ul style="list-style-type: none"> • Revenue: €4,048m • EBIT: €-237m • Workforce¹⁾: 23,872
Brand				
				

Reporting unit

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|--|--|---|---|---|
| <ul style="list-style-type: none"> • Mail Communication • Direct Marketing • Press Distribution • Corporate Information Solutions • Global Mail³⁾ • Parcel Germany³⁾ | <ul style="list-style-type: none"> • Europe • Americas • Asia Pacific • EEMEA⁴⁾ | <ul style="list-style-type: none"> • DHL Global Forwarding • DHL Exel Supply Chain • DHL Freight | <ul style="list-style-type: none"> • Deutsche Postbank AG • Postbank branches • Pension Service²⁾ | <ul style="list-style-type: none"> • Global Business Services • Corporate Center • Deutsche Post retail outlets²⁾ |
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1) FTEs, as of Dec. 31, 2006.

2) Operates under the Deutsche Post brand.

3) Operates under the DHL brand.

4) Eastern Europe, Middle East and Africa.

- Deutsche Post World Net is the global market leader in terms of express and logistics.
- Some 520,000 employees in more than 220 countries and territories on five continents provide superior logistics services.
- With its divisions, Deutsche Post World Net has ideally positioned itself to offer customised solutions worldwide.
- The brands Deutsche Post, DHL and Postbank offer tailored, customer-focused solutions for the management and transport of mail, goods, information and payments through a global network combined with local expertise.